LIST OF FIGURES*

SECTION I

SECTION II

SECTION III

SECTION IV

Figure 4.1: Financial Revenues ................................................................. 34
Figure 4.2: Healthcare Revenues ............................................................... 34
Figure 4.3: Education Revenues ................................................................. 35
Figure 4.4: Government Revenues ............................................................. 35
Figure 4.5: Web 2.0/Content/Media Revenues .......................................... 36
Figure 4.6: Manufacturing Revenues ......................................................... 36
Figure 4.7: Retail Revenues .................................................................. 37
Figure 4.8: Professional Services Revenues .............................................. 37

SECTION V

Figure 5.1: What Is Your Company's Approximate Annual Revenue? .......... 38
Figure 5.2: Does Your Company Use Ethernet From a Network Operator? ...... 38
Figure 5.3: Would Your Company Consider Using Ethernet From a Network Operator? ... 39
Figure 5.4: How Long Have You Used Ethernet From a Network Operator? .... 39
Figure 5.5: How Important Are Data Services to Your Company? ................. 39
Figure 5.6: How Much of Your Data Traffic Is Carried Over Ethernet? .......... 40
Figure 5.7: How Will Your Use of Ethernet Change Through 2016? ............ 40
Figure 5.8: What Are Ethernet's Main Strengths for Your Company? ............ 40
Figure 5.9: What Are Ethernet's Biggest Drawbacks for Your Company? ....... 41
Figure 5.10: How Much of Your Communications Budget Went to Ethernet This Year? .... 41
Figure 5.11: How Much of Your Communications Budget Will Go to Ethernet in 2015? .... 42
Figure 5.12: What Best Describes Bandwidth Usage in Your Company? ......... 42
Figure 5.13: How Would You Characterize Your Company's Data Network? .... 43
Figure 5.14: What Impact Has Ethernet Had on Your Company's Data Network? .......... 43
Figure 5.15: How Will Your Data Services Spending Change Through 2016? .... 43
Figure 5.16: Financial – What Is Your Company's Approximate Annual Revenue? .......... 44
Figure 5.17: Financial – How Long Have You Used Ethernet From a Network Operator? ...... 45
Figure 5.18: Financial – How Will Your Use of Ethernet Change Through 2016? .... 45
Figure 5.19: Financial – What Are Ethernet's Main Strengths for Your Company? ...... 45
Figure 5.20: Financial – What Are Ethernet's Biggest Drawbacks for Your Company? ...... 46
Figure 5.21: Financial – What Impact Has Ethernet Had on Your Company's Data Network? .... 46
Figure 5.22: Education – How Long Have You Used Ethernet From a Network Operator? ...... 47
Figure 5.23: Education – How Much of Your Data Traffic Is Carried Over Ethernet? .... 47
Figure 5.24: Education – How Will Your Use of Ethernet Change Through 2016? .... 47
Figure 5.25: Education – What Are Ethernet's Main Strengths for Your Company? ...... 48
Figure 5.26: Education – What Are Ethernet's Biggest Drawbacks for Your Company? ...... 48
Figure 5.27: Education – What Best Describes Bandwidth Usage in Your Company? ...... 49
Figure 5.28: Education – How Would You Characterize Your Company's Data Network? .... 49
Figure 5.29: Education – What Impact Has Ethernet Had on Your Company's Data Network? .... 49
Figure 5.30: Education – How Will Your Data Services Spending Change Through 2016? .... 50
Figure 5.31: Manufacturing – How Much of Your Company's Approximate Annual Revenue? .... 50
Figure 5.32: Manufacturing – What Best Describes Your Company's Geographic Scope? .... 51

* All charts and figures in this report are original to Heavy Reading.
SECTION V (CONTINUED)

Figure 5.33: Manufacturing – How Long Have You Used Ethernet From a Network Operator? ...51
Figure 5.34: Manufacturing – How Much of Your Data Traffic Is Carried Over Ethernet? ............52
Figure 5.35: Manufacturing – What Are Ethernet's Main Strengths for Your Company?...........52
Figure 5.36: Manufacturing – What Are Ethernet's Biggest Drawbacks for Your Company? ....52
Figure 5.37: Manufacturing – What Impact Has Ethernet Had on Your Company's Network? ......53
Figure 5.38: Manufacturing – How Will Your Data Services Spending Change Through 2016? ....53
Figure 5.39: Professional – What Is Your Company's Approximate Annual Revenue? ..............54
Figure 5.40: Professional – How Long Have You Used Ethernet From a Network Operator? ......54
Figure 5.41: Professional – How Will Your Use of Ethernet Change Through 2016? ..............54
Figure 5.42: Professional – What Are Ethernet's Main Strengths for Your Company? ............55
Figure 5.43: Professional – What Are Ethernet's Biggest Drawbacks for Your Company? ........55
Figure 5.44: Professional – What Best Describes Bandwidth Usage in Your Company? ............56
Figure 5.45: Professional – How Will Your Data Services Spending Change Through 2016? ......56