# TABLE OF CONTENTS

## I. INTRODUCTION

1.1 Survey Objectives
1.2 Survey Focus
   a. Layer 3 IP/MPLS VPNs
   b. Ethernet Services
   c. Frame Relay
   d. Private Circuits

## II. ABOUT THE SURVEY

2.1 Survey Questions
2.2 About the Respondents
2.3 Demographic Breakouts Used in This Report

## III. KEY FINDINGS

## IV. RESPONDENT COMMENTS

## V. SURVEY RESULTS

5.1 Attitudes Toward VPNs
5.2 Offered Services
5.3 Private Circuits
5.4 Frame Relay
5.5 Ethernet Services
5.6 Layer 3 IP/MPLS VPNs

## APPENDICES

A1 Methodology
A2 Legal Disclaimer